



2021 Annual Report

To our stakeholders: I am pleased to share our most recent financial report and describe a year of recovery despite the up and down effects of the ongoing pandemic.

In describing this past year, three words come to mind: pods, flexibility, and outdoors. Across our programs, the teaching and science staff tackled new challenges with smaller groups and delivered educational programs that were consistently safe and rewarding. For the second time in two years, a timely PPP government grant also gave us the financial flexibility to cutback where unavoidable, and to grow where we could. Our community also played a big role with your energetic use of our nature sanctuary and generous financial support for which we are very grateful!

Education.

Pods, hybrids, and remote learning all entered our teaching lexicon as we downsized groups and reimagined program delivery. Our nature staff adapted, delivering "nature in a box" take home lesson kits and zooming in to teach pods of Bridgeport and Norwalk school children. Our Harbor Watch program also launched a remote high school river research program with online instruction and independent sampling by students from 13 different towns—exceeding the reach of past years. Our preschool and summer camp programs overcame the challenges of the pandemic and were conducted in person.

Nature Enrichment.

Everyone headed outdoors and Earthplace was a popular destination for walkers and small groups including sold-out camp fires, animal encounters, and canoe trips. The ground in front of our eight interpretive signs was well trampled as families enjoyed self-guided nature walks.

Environmental Learning.

In January, we welcomed longtime town partner Sustainable Westport under the Earthplace nonprofit umbrella. With a shared vision of a more sustainable community, they will continue to work with the town meet its sustainability goals. This change provides more flexible volunteer and funding opportunities as we accelerate together on multiple fronts including waste, water, air and energy solutions.

In summary, our programs are full, and we're learning to adapt in this changing world by creating more outdoor experiences and expanding our reach. With the continued support of our Board of Trustees, friends and donors, we will keep driving toward a more sustainable future.

See you on the trails,



Tony McDowell,
Executive Director



Building a sustainable community where conscious regard for the natural world guides individual action.

DONORS

It is with our deepest thanks that Earthplace recognizes and honors each and every donor. With your support, you become a partner in our mission to build a passion for nature and the environment in the community through environmental education, experience, and action. All gifts listed are from July 1, 2020 through June 30, 2021. We have made every effort to be accurate and hope you will contact us if you see errors or omissions.

DIRECTOR'S CIRCLE (\$10,000+)

A Donor Advised Fund at
Fairfield County's
Community Foundation
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Connecticut Department of
Energy & Environmental
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Black Bear Wines & Spirits
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Copps Island Oysters
Dunkin Donuts
Gault Family Companies
Greens Farms Academy
Gway
Home Depot
Izzo & Sons Country Gardens
Nod Hill Brewery
Ripe Liquid Produce
Stew Leonards
Timothy Plunkett, DVM
Titos Vodka

COMMUNITY PARTERS

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Builders Beyond Borders
City of Bridgeport
City of Norwalk
City of Stamford
Coast Guard Auxiliary
Flotilla 72
Copps Island Oysters
Eagle Scouts
Earth Animal
Greens Farms Academy
Greens Farms Garden Club
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Norwalk River Watershed Initiative
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Abatement Committee
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Town of Fairfield
Town of Greenwich
Town of New Canaan
Town of Newtown
Town of Redding
Town of Ridgefield
Town of Stratford
Town of Westport
Town of Wilton
Unified Water Study
University of Connecticut
Upwell Coffee
Westport Farmers Market
Westport Garden Club
Westport Human Services
Department
Westport Public Library
Westport VFW Post 399
Wilton High School
Marine Biology Club

MATCHING

Campbell Soup Company
Energy Income partners LLC.
IBM International Foundation
Ment Financial Advisors
Pfizer Foundation Matching
Gift Program
Salesforce

Statement of Financial Activities

JULY 1, 2020 - JUNE 30, 2021

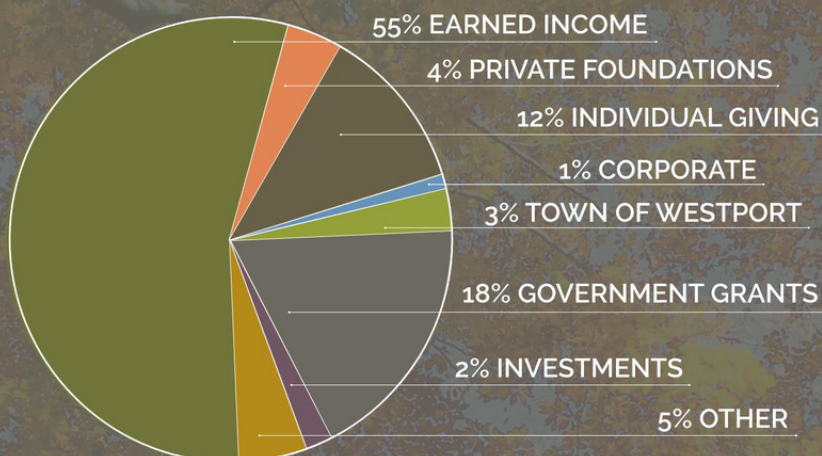
In fiscal year 2021, we experienced a year-over-year revenue gain of 2% compared to 2020 audited results, and an operating surplus of \$63,446 including depreciation (unaudited).

Results include a non-recurring government PPP grant of \$367,195 based on lost program revenues compared to 2019 levels. Our earned income was down 9.2% vs. 2020 and 21.3% compared with fiscal year 2019. Both summer camp and preschool enrollments have recovered in the current year due to relaxed state COVID-19 guidelines for group and class size.

We are pleased to report that our individual giving increased 10.5% to 313,782 year-over-year despite only one fundraising event at limited capacity. We rely on private contributions to support our nature programs and animal care, and we are very grateful for the tremendous community support!

EARTHPLACE REVENUE

2,702,284 (unaudited)



EARTHPLACE EXPENSES

2,638,838 (unaudited)



BOARD OF TRUSTEES

Jim Corgel, *Board Chair*; Denise Persau Tait, *Treasurer*; Helen Garten, *Vice President*; Steven Choi, MD, FAAP
Ariel Dunne; Nikki Gorman, MD; Bill Kutik; Matthew Mandell; Diana Lawrence Mashia,
Jeffrey Stefanowicz; A. Morris (Mo) Tooker; Kenneth Bernhard, *Board Attorney*

HONORARY TRUSTEES

John Horkel, *Executive Director Emeritus*; Barbara Britt; Rob Chasin; Randy Glendinning
Jackie Hamilton; Ted Hampe; Stuart Hawley; Diane Mangano-Cohen; Tom Pajolek; Carolyn Trabuco

Board list at the end of our fiscal year, June 30, 2021.



Earthplace

10 Woodside Lane
Westport, CT 06880
earthplace.org

Non-Profit Org
U.S. POSTAGE
PAID
Permit #7
Westport, CT

Earthplace by the numbers

Nature Programs

- 10** wildflower walks
- 11** books read by Environmental Book Club
- 17** virtual programs delivered
- 67** canoe paddlers
- 74** students in pod programs
- 1,500+** attendees at story time

Harbor Watch

- 14** rivers in **16** towns routinely monitored
- 34** 'to-go' boxes consumed at our Cocktails & Clams "event"
- 75** high school students taught
- 185** salt marsh cores collected
- 2200+** bacteria samples processed in the lab

Animal Hall

- 2** new Animal Hall arrivals
- 28** pet food deliveries
- 37** phone consults with citizens
- 63** grocery store trips
- 687** rats consumed

Preschool & Camp

- 373** summer campers
- 123** new preschoolers
- 75** frogs caught and released
- 460** crayons used to create priceless works of art
- 124** guided trail walks

Trails & Grounds

- 1** new bird blind installed
- 17** wild turkey chicks raised in our sanctuary
- 25+** frog and salamander egg sacks spotted in the pond this spring

For more information on what's going on at Earthplace, visit earthplace.org.

Earthplace is a non-profit 501(c)(3) organization that relies on the generosity of its supporters and members.

Printed on 100% post-consumer recycled paper.