



2019 Annual Report

To our stakeholders:

I am pleased to share our most recent financial reporting and highlight the unique role that Earthplace plays in our community.

In our fiscal year ending June 30th, our topline revenue grew by 6% resulting in a small operating surplus for the fifth consecutive year. 81% of our expenses went to program delivery and our earned income from science and education programs continued to grow. We are most proud of the support we receive from our community and other non-profits as we engage and collaborate on a wide spectrum of projects promoting nature and environmental protection. Our focus is on three core areas: conservation, science, and education.

Nurture and Nature. In the fall of 2018, we opened the doors to **The Nest**—a nature infused program for 0-2 year-olds that accommodates up to 8 toddlers. Once they reach the age of two, they can join our all day preschool program which also runs 49 weeks a year in combination with our Summer Camp. This is the kind of continuity and learning environment that working parents look for, including our own employees. It's never too early to inspire a love for nature.

Follow the Science. Our Harbor Watch program is now partnering with municipalities from Greenwich to Bridgeport, which allows us to conduct pollution track down work that is based on our own field testing and lab findings. This kind of public/private collaboration is moving the needle on water quality in a positive direction for the Long Island Sound Watershed.

Biodiversity and Conservation. With alarm bells ringing globally about habitat loss and species extinction, this past year we boosted our conservation programming to include biodiversity research projects and native plant demonstration sites. Included are a salt marsh ecology study, five pollinator gardens, and two land use studies conducted by our science staff, naturalists, and student volunteers. Also completed are eight new interpretive signs for self-guided trail walks. Come visit!

As we endeavor to further strengthen our financial position and resiliency, I am thankful to have such a talented team working alongside me. In turn, we are all grateful to our Earthplace friends, supporters, and collaborators who share our vision for a more sustainable future.

See you on the trails,

A handwritten signature in blue ink that reads "Tony McDowell".

Tony McDowell
Executive Director



**Building a community
where conscious
regard for the natural
world guides
individual action.**

Ladybird, a Great Horned Owl, and Earthplace resident since 2006

Donors

It is with our deepest thanks that Earthplace recognizes and honors each and every supporter. With your support, we become partners in our mission to build a passion for nature and the environment in the community through environmental education, experience, and action. All gifts listed are from July 1, 2018 through June 30, 2019. We have made every effort to be accurate and hope you will contact us if you see errors or omissions.

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Board listed was current at the end of our fiscal year, on June 30, 2019.



A walk at Big Rock Junction.

Statement of Financial Activities

July 1, 2018 - June 30, 2019

In fiscal year 2019, we enjoyed a year-over-year revenue gain of \$150,448 and a small operating surplus of \$20,088 before depreciation. These results included minimal non-recurring revenue and expenses with no capital projects undertaken this year. Our results based on continuing operations, showed a jump in earned income due to the startup of the Nest program and new municipal contracts for Harbor Watch.

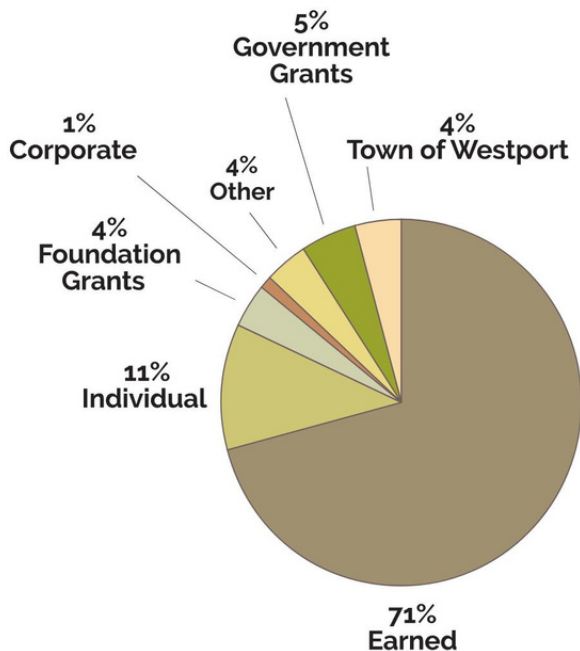
We were pleased to see our annual appeal reach a five year high with many new donors joining our loyal base of supporters. We rely on private contributions to support our sanctuary management, animal care, and the vast majority of mission related community engagement activities. Thank you to all of the donors listed on these pages for your continued support!



RV Annie, Harbor Watch research vessel.

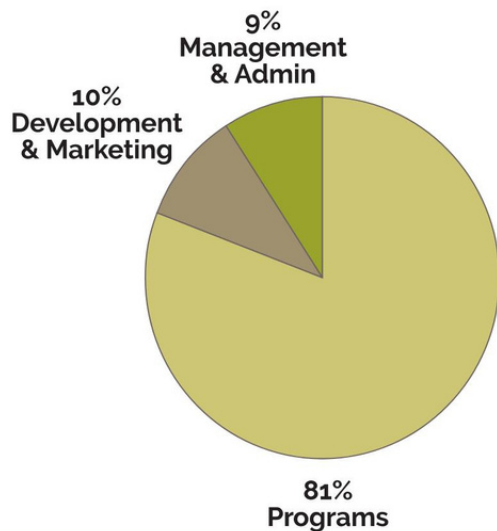
EARTHPLACE REVENUE

\$2,647,435 (unaudited)



EARTHPLACE EXPENSES

\$2,633,816 (unaudited)





Earthplace

10 Woodside Lane
Westport, CT 06880
earthplace.org

Non-Profit Org
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Westport, CT

Nature Programs

2,918

visitors to our drop-in programs, including animal feedings, storytime, & Winged Wonders.

4,179

students who participated in our K-8 outreach programs.

1,066

students in our After School Enrichment Program.

4,269

visitors came to our family events, canoe paddles, and special events.

Harbor Watch

16

monitored rivers in 16 towns in Fairfield County.

473

unique monitoring sites observed.

1,800

water samples processed for 16 different water quality indicators.

60+

high school & college students trained in field & laboratory techniques.

Trails

A juvenile red-tailed hawk made its home in the sanctuary, as did a nesting pair of barred owls.

Our deer enclosure, located on the High Woods Trail, shows a demonstrable increase in understory growth.

Our naturalists are working with Harbor Watch staff on a research project to measure the impact of suburbanization on natural spaces and animal habitats.

Collaboration with Wakeman Town Farm & The Westport Garden Club to launch the Westport Pollinator Pathway Initiative.

Animal Hall

Adventures in animal hall program introduced. Children K-5 learn about the handling, care, and natural history of our animals.

12 new volunteers joined us to provide help with the care and feeding of our animal ambassadors.

Our birds of prey enclosures were renovated & repainted with the help of our dedicated volunteers.

Pecans, the domesticated pigeon, debuted as a painter. His work is available for purchase at our gift shop.

Preschool & Camp

30%

growth in number of students enrolled over the past 5 years.

711

campers joined us for the summer.

40

special needs campers spent their summer with us.

\$100,000+

scholarship assistance provided for preschool and summer camp.



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