



2018 ANNUAL REPORT

I am pleased to share our annual report highlighting the unique role Earthplace plays in our community as well as our most recent financial reporting.

Earthplace continues to grow in program scope, reach and revenues. In this past fiscal year (July 1, 2017 - June 30, 2018), our earned income revenue was up 5% reflecting healthy attendance across our education, nature and science programs. I am most proud of our reach—an increased population of children and teens, from over 18 towns in southwestern Connecticut, connected with nature and the environment through a broad spectrum of activities.

In past years, we reported on successful capital projects that have enhanced the visitors' experience: a newly cleared picnic grove, educational pond platform, amphitheater and outdoor classroom area, new trails and lobby renovation to name a few. This year, it's the stories of nature discovery and environmental science that shine.

Science in Action. 2018 was a breakthrough year for Harbor Watch: more monitoring in more towns, expanded high school education programs, and, importantly, more environmental remediation. As we ended this past testing season, we had sewage leak track down contracts with six towns, from Greenwich to Stratford, basically the Long Island Sound waterfront of Fairfield County. Working collaboratively with Public Works departments, Harbor Watch is hired to find sources through field and lab detective work. All of our track down projects are paid service contracts—a first for Harbor Watch, and a testament to the high quality results we deliver.

Nature's Reach. School programs, a mainstay of our nature programming for decades, expanded to new horizons this year. We were able to provide both on site as well as outbound nature encounters to an ever growing population of students. Additionally, we exceeded our goal of doubling program attendance for children with special needs. Building passion for nature starts with a first encounter, and our staff naturalists have planted many seeds in our communities to nurture and grow.

As we celebrate our 60th year at Earthplace, we continue to look for improved and effective ways to add value to the community through the intersection of science, nature and education. We are very excited by new program ideas, and grateful for our many friends, supporters and collaborators who share our vision for the future.

See you on the trails,

Tony McDowell
Executive Director

Building a community
where conscious
regard for the natural
world guides
individual action.

DONORS

It is with our deepest thanks that Earthplace recognizes and honors each and every donor to our Annual Fund. With your support, we become partners together in our mission to build a passion in the community for nature and the environment through education, experience, and action. All gifts listed are from July 1, 2017 through June 30, 2018. We have made every effort to be accurate and hope you will contact us if you see errors or omissions.

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Thomsen

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GE Foundation
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Pfizer Foundation Matching Gifts Program
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Healthcor Foundation Trust
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IN KIND

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Anthony & Lauren LoFrisco
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Wakeman Town Farm
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Westport/Weston YMCA

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Executive Director Emeritus

Board listed was current at the end of our fiscal year, on June 30, 2018

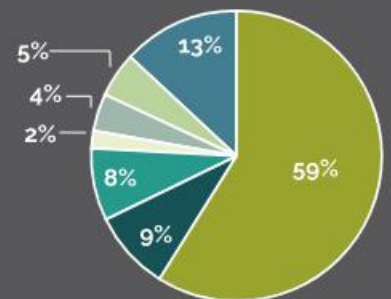
STATEMENT OF FINANCIAL ACTIVITIES

In fiscal year 2018, we enjoyed a year-over year revenue gain of \$201,267 and reported net income of \$224,717. Included in those results were two non-recurring revenue items totaling \$222,125 with offsetting capital expenses that do not show up in the P&L. Our results, based on continuing operations, showed earned income growth of \$73,294 or 5%, and an operating surplus of \$2,592 (unaudited).

We were pleased to see growth in individual and corporate contributions, early returns from recent investments in marketing, development and community outreach. Private contributions continue to provide the bulk of support needed to care for our nature sanctuary, animals, and exhibits. Thank you to all of the donors listed on these pages for your continued support!

EARTHPLACE REVENUE

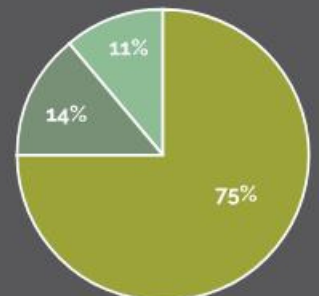
\$2,510,770 unaudited



59% Earned
9% Foundation
8% Individual
2% Corporate
4% Town of Westport
5% Government
13% Other

EXPENSES

\$2,286,054 unaudited



75% Programs
14% Development & Marketing
11% Management & Administration



10 Woodside Lane
Westport, CT 06880
earthplace.org

EARTHPLACE BY THE NUMBERS

HARBOR WATCH

- Monitored **20** rivers in **17** towns across Fairfield County
- Observed **437** unique monitoring sites, **100** more than last year.
- Processed over **2500** water samples for **16** different water quality indicators.
- Trained **48** high school and college students in field and laboratory techniques.

ANIMAL HALL

- 13** Mammals
- 17** Birds and Raptors
- 14** Reptiles
- 9** Amphibians

Newest Additions to the Animal Hall:

- **Squiggles**, the 11 Ft. Burmese Python
- **Aloha & Chao**, the Chinchillas
- **Usher & Lenore**, the American Crows
- **Coco**, the Cuban Tree Frog
- **Thanos**, the Purple Tree Spider

PRESCHOOL & CAMP

- **9** Little Wreckers (Earthplace was awarded the contract to run the preschool program for the children of employees of the Westport Public Schools. Based at Staples High School, the program is called "Little Wreckers.")
- **9** Sessions of Summer Camp with **9** age groups for a total of **911** Summer Campers.

TRAILS & GROUNDS

- **New** flora planted in the beneficial pollinator garden:
 - ~ Flowering dogwood
 - ~ Little Bluestem
 - ~ Winterberry
 - ~ Oak Leaf Hydrangea
- **3** New interpretive signs explaining unique habitat features:
 - ~ Frog Hollow Pond
 - ~ Raccoon Swamp (Wetland)
 - ~ Goldenrod Meadow

NATURE PROGRAMS

- **4,479** visitors attended animal and birds of prey feedings, story times and special programs.
- **5,122** K – 8 students attended school programs on topics ranging from seeds to watersheds to animal homes to soil, all designed to enrich local science curriculums.
- **18** school districts from across the state: Bridgeport, Norwalk, Meriden, Westport, Easton, Newtown, Washington, Darien, West Haven, Danbury, Wallingford, New Haven, Wilton, New Fairfield, Fairfield, New Milford, Derby, and Stamford were represented in our school program visits.
- **2,020** attendees at canoe paddles, campfires, outdoor movies, and other family events.



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