To our stakeholders: I am pleased to share our most recent financial report for the year ending June 30th, 2022 and describe a year of growth that positions Earthplace for a sustainable future.

Shaking off constraints from the lingering pandemic, all four of our ongoing education programs—preschool, summer camp, nature science, and Harbor Watch—grew in demand, stretching our capacities in a tight labor market. Combined with a talented professional staff, strong legacy giving, and generous support from our community, we have solid financial footing entering our 65th year in service to Fairfield County youth.

Nature Discovery.
In the spring of 2022, the building and exhibits finally opened to the public, followed by a surge in new memberships, program attendance, and store sales. Renewed private grants also allowed a growing number of Bridgeport and Norwalk school children to enjoy nature-based programs tied to their science curriculums. For inner-city kids, the unfamiliar woods can be a dark and foreboding place. Not so when trained naturalists welcome them to the unknown sights and sounds of the natural world.

Environmental Learning in action.
36 years ago, Harbor Watch became part of Earthplace with a small team of volunteers testing water quality in Fairfield County. Now staffed by five full-time scientists, their credibility in data collection has led Harbor Watch to partnerships with academic and research organizations across the region and three published scientific journal articles. The results from data collected this past year on marsh plant growth will be used by environmental resource managers to improve future resiliency of salt marshes along the Connecticut coastline.

In summary, we continue to adapt to a changing world, our programs are full, and we’re accelerating. With the continued support of our Board of Trustees, friends and donors, we will keep driving toward a more equitable and sustainable future.

See you on the trails,

Tony McDowell,
Executive Director

Earthplace is a 501(c)(3) non-profit organization. EIN#: 06-0740523
DONORS

It is with our deepest thanks that Earthplace recognizes and honors each and every donor. With your support, you become a partner in our mission to build a passion for nature and the environment in the community through environmental education, experience, and action. All gifts listed are from July 1, 2021 through June 30, 2022. We have made every effort to be accurate and hope you will contact us if you see errors or omissions.

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In Fiscal Year 2022, we experienced a year-over-year revenue gain of 35% and an operating surplus of $431,639 after depreciation. The biggest drivers of our revenue gain were a 29% improvement in earned income compared to the prior year, a bequest of $513,000 from a long-time supporter, and strong grant support.

Results were based on continuing operations and included several IRS Employee Retention Tax Credits totaling $398,000 based on quarterly income losses in prior years, plus a $49,000 PPP government grant.

Our nature programs and summer camp showed the biggest jump in attendance as Covid hesitancy diminished. We are also pleased to report continued strength in regular individual giving and fundraising events enabling us to meet our growing demand for nature programming. We are extremely grateful for the on-going support from our community!

**EARTHPLACE REVENUE**

3,671,031 (Audited)

- 50% Earned Income
- 24% Individual Giving
- 2% Corporate
- 6% Government Grants
- 3% Town of Westport
- 5% Private Foundations
- 10% Other

**EARTHPLACE EXPENSES**

3,239,390 (Audited)

- 8% Management & Administration
- 82% Program Delivery
- 10% Development & Marketing
- 5% Private Foundations

**Statement of Financial Activities**

Based on Audited Results from July 1, 2021 - June 30, 2022

Jim Corgel, Board Chair; Denise Persaut Tait, Treasurer & Vice Chair; A. Morris (Mo) Toker, Vice President; Steven Choi, MD, FAAP; Ariel Dunne; Dick Ferguson; Nikki Gorman, MD; Bill Kutik; Matthew Mandell; Diana Lawrence Mashia; Elizabeth Sacksteder, Kenneth Bernhard, Board Attorney

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Board list at the end of our fiscal year, June 30, 2022.
Earthplace by the numbers

Harbor Watch
- 22 Rivers monitored in 13 towns
- 2200+ Water samples collected
- 150 High school & college students taught
- 185 Salt marsh cores processed in the lab

Nature Programs
- 2 Eagle Scout projects completed
- 28 Teen Volunteer Club participants
- 89 Outbound Bridgeport School programs taught

Animal Hall
- 5 New animals
- 147 Naturalist inquiry calls answered
- 17,854 Meals made in animal hall

Preschool & Camp
- 52 New preschoolers
- 5,303 Mins. read during student Read-A-Thon
- 150 Summer campers
- 600+ Guided trail walks

Visitors & Grounds
- 2 Red-tailed hawk nests spotted
- 3 Active egret nests on Partrick wetlands
- 1,653 Attended birds of prey feedings

For more information on what’s going on at Earthplace, visit earthplace.org.
Earthplace is a non-profit 501(c)(3) organization that relies on the generosity of its supporters and members.
Printed on 100% post-consumer recycled paper.