I am pleased to share our annual report highlighting the unique role Earthplace plays in our community as well as our most recent financial reporting.

Earthplace continues to grow in program scope, reach and revenues. In this past fiscal year (July 1, 2017 - June 30, 2018), our earned income revenue was up 5% reflecting healthy attendance across our education, nature and science programs. I am most proud of our reach—an increased population of children and teens, from over 18 towns in southwestern Connecticut, connected with nature and the environment through a broad spectrum of activities.

In past years, we reported on successful capital projects that have enhanced the visitors' experience: a newly cleared picnic grove, educational pond platform, amphitheater and outdoor classroom area, new trails and lobby renovation to name a few. This year, it's the stories of nature discovery and environmental science that shine.

**Science in Action.** 2018 was a breakthrough year for Harbor Watch: more monitoring in more towns, expanded high school education programs, and, importantly, more environmental remediation. As we ended this past testing season, we had sewage leak track down contracts with six towns, from Greenwich to Stratford, basically the Long Island Sound waterfront of Fairfield County. Working collaboratively with Public Works departments, Harbor Watch is hired to find sources through field and lab detective work. All of our track down projects are paid service contracts—a first for Harbor Watch, and a testament to the high quality results we deliver.

**Nature’s Reach.** School programs, a mainstay of our nature programming for decades, expanded to new horizons this year. We were able to provide both on site as well as outbound nature encounters to an ever growing population of students. Additionally, we exceeded our goal of doubling program attendance for children with special needs. Building passion for nature starts with a first encounter, and our staff naturalists have planted many seeds in our communities to nurture and grow.

As we celebrate our 60th year at Earthplace, we continue to look for improved and effective ways to add value to the community through the intersection of science, nature and education. We are very excited by new program ideas, and grateful for our many friends, supporters and collaborators who share our vision for the future.

See you on the trails.

Tony McDowell
Executive Director
It is with our deepest thanks that Earthplace recognizes and honors each and every donor to our Annual Fund. With your support, we become partners together in our mission to build a passion in the community for nature and the environment through education, experience, and action. All gifts listed are from July 1, 2017 through June 30, 2018. We have made every effort to be accurate and hope you will contact us if you see errors or omissions.
TRIBUTE GIFTS
IN MEMORY OF JULIA MALLY
J. Adelman
Arthur & Bonnie Ashman
Chris & Terri Egan Bell
James Blaney
Benay Bubar
Leonida Burnham
Tom & Jeannine Carr
The Fonteyne Family
Jerome Greenberg
Irene Haas
Phil Hurd
Peggy & Harold Kamins
Frank Lang
Karen Lawrence
Clayton Lechleiter
Kwong Liu & Becky Newman
Marie Medeiros
Geoffrey Muggleton
Deborah Perelmuter
Dianne Quagliariello
Susan Ritter
Frances Van Gessel
Westport Young Women’s League
Mitchell Zimmer

IN MEMORY OF EILEEN SHEA
Rachel Barton & Steve Csernica
Catherine Burnett
Quentin Phillips

IN HONOR OF CHLOE KIEV
Leon L. Levy & Associates

IN HONOR OF MIRANDA FALK
Jessica Brookbanks
Robert Lewis & Tricia Lau-Lewis

IN HONOR OF NIKKI GORMAN
Nicole Abramowitz
Charlotte Behrendt
Nathalie Burg
Beth Cofsky
Erica Davis
Lisa & Jay DesMarteau
Joanne DiNapoli
Nicole von Dohlen
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Mousumi Ghosh
Andrew Green
Jennifer Gruen
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Margaret Luh
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Elizabeth Pocsk
Brendan & Alison Reilly
Karen Sanders
Amy Saperstein
Brian & Lauren Schiller
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MATCHING GIFTS
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ExxonMobil Foundation
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NRG Energy Inc.
Outdoor Sports Center of Wilton Palmer’s Market
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Praxair Foundation, Inc.
Price Financial Group
Rex Boating Club LLC
Rex Marine Center Inc.
Rocaton Investment Advisors, LLC
SMO Photo, LLC
Time4Good
Village Pediatrics
Maritime Aquarium
Tony McDowell
Melissa and Doug
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New England Patriots
New York Giants
New York Red Bulls
Norm Bloom & Son, LLC
Kelli O’Hara
Outdoor Sports Center of Wilton
Patagonia
Vera Pelle
Phase II Lures
Erica & Kenneth Pivor
PIXTs Morning News
Timothy Plunkett
Posh Nail
REI Co-op
Revmann International
Hugh Ross
Saugatuck Rowing Club LLC
Savannah Bee Co.
Saxtons River Distillery
Seaside Sliders Mobile Food Catering
Señor Salsa
Patrick & Sara Sikes
Slane Irish Whiskey
Star 99.9
Stew Leonard’s
The Glass House
Total Wine & More
Trader Joe’s
Village Pediatrics
Wakeham Town Farm
Westport Fire Department
Westport Police Department
Westport/Weston YMCA

IN KIND
95.9 The Fox
Atlantic Clam Farms of Connecticut, Inc.
Shannon Benedek
Black Bear Wine and Spirits of Westport
Chris Bojanovich
Connecticut’s Beardsley Zoo
Connoisseur Media
Copps Island Oysters
Downtown Cabaret Theatre
Downunder Kayaking
Fleischers Craft Butchery
Floto Imports
Foxwoods Resort Casino
Furniture Barn Inc.
Girl Reinvented, LLC
Melissa Joan Hart
Hemlock Hill Property Management
Sarah & John Howe
Lillian August
Kwong Liu & Becky Newman
Anthony & Lauren Lofrisco
Mary Lynn Maloney & Victor Judd

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Jackie Hamilton
Ted Hampe
Stuart Hawley
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Tom Pajolek
Caroleyn Trubuc
John Horkel
Executive Director Emeritus

IN KIND
South Pond Farm
Tool Shed
Worthand

STATEMENT OF FINANCIAL ACTIVITIES

In fiscal year 2018, we enjoyed a year-over year revenue gain of $201,267 and reported net income of $224,717. Included in those results were two non-recurring revenue items totaling $222,125 with offsetting capital expenses that do not show up in the P&L. Our results, based on continuing operations, showed earned income growth of $73,294 or 5%, and an operating surplus of $2,592 (unaudited).

We were pleased to see growth in individual and corporate contributions, early returns from recent investments in marketing, development and community outreach. Private contributions continue to provide the bulk of support needed to care for our nature sanctuary, animals, and exhibits. Thank you to all of the donors listed on these pages for your continued support!

EARTHPLACE REVENUE
$2,510,770 unaidated

EXPENSES
$2,286,054 unaidated

FINANCIAL ACTIVITIES

INCOME STATEMENT

July 1 2017 - June 30, 2018

- 59% Earned
- 13% Foundation
- 9% Individual
- 4% Corporate
- 2% Town of Westport
- 1% Government
- 11% Other

- 75% Programs
- 14% Development & Marketing
- 11% Management & Administration
### EARTHPLACE BY THE NUMBERS

#### HARBOR WATCH
- Monitored **20** rivers in **17** towns across Fairfield County
- Observed **437** unique monitoring sites, **100** more than last year.
- Processed over **2500** water samples for **16** different water quality indicators.
- Trained **48** high school and college students in field and laboratory techniques.

#### ANIMAL HALL
<table>
<thead>
<tr>
<th>Number</th>
<th>Category</th>
</tr>
</thead>
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<tr>
<td>13</td>
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<tr>
<td>17</td>
<td>Birds and Raptors</td>
</tr>
<tr>
<td>14</td>
<td>Reptiles</td>
</tr>
<tr>
<td>9</td>
<td>Amphibians</td>
</tr>
</tbody>
</table>

**Newest Additions to the Animal Hall:**
- Squiggles, the 11 Ft. Burmese Python
- Aloha & Chao, the Chinchillas
- Usher & Lenore, the American Crows
- Coco, the Cuban Tree Frog
- Thanos, the Purple Tree Spider

#### PRESCHOOL & CAMP
- **9** Little Wreckers (Earthplace was awarded the contract to run the preschool program for the children of employees of the Westport Public Schools. Based at Staples High School, the program is called “Little Wreckers.”)
- **9** Sessions of Summer Camp with **9** age groups for a total of **911** Summer Campers.

#### TRAILS & GROUNDS
- **New** flora planted in the beneficial pollinator garden:
  - Flowering dogwood
  - Little Bluestem
  - Winterberry
  - Oak Leaf Hydrangea
- **3** New interpretive signs explaining unique habitat features:
  - Frog Hollow Pond
  - Raccoon Swamp (Wetland)
  - Goldenrod Meadow

#### NATURE PROGRAMS
- **4,479** visitors attended animal and birds of prey feedings, story times and special programs.
- **5,122** K – 8 students attended school programs on topics ranging from seeds to watersheds to animal homes to soil, all designed to enrich local science curriculums.
- **18** school districts from across the state: Bridgeport, Norwalk, Meriden, Westport, Easton, Newtown, Washington, Darien, West Haven, Danbury, Wallingford, New Haven, Wilton, New Fairfield, Fairfield, New Milford, Derby, and Stamford were represented in our school program visits.
- **2,020** attendees at canoe paddles, campfires, outdoor movies, and other family events.

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