



2020 Annual Report

To our stakeholders: I am pleased to share our most recent financial report and describe the unique effect that COVID-19 has had on our operations.

Like many organizations, the story of our fiscal year that ended on June 30th has two parts: before and after March 11th. Our first three quarters tracked close to plan and an 8th year of revenue growth, but the Coronavirus changed our priorities. For the last three months of the year, we focused on keeping our staff employed and engaged with our community, our animals fed, and Harbor Watch safely in the field. Thanks to an early PPP government grant, and despite significant revenue loss, we were able to meet those goals, and remotely plan a safe reopening of our summer camp. In the end, our employees remained incredibly committed to our mission and together we developed a safe, albeit scaled-down, operating plan for 2021 that would enable us to accelerate out of the pandemic.

Education. Building on a successful 10-week camp staffed by our teaching professionals, we restructured our preschool classes to meet changing state guidelines for "pod" size. We then mapped out nine outdoor "nature-play zones" within our 62 acres to achieve safety and COVID-19 resiliency, by design.

Nature Enrichment. Our multi-school afternoon nature enrichment programs have been closed since March, but will soon be replaced by inbound and outbound, pod-based nature science programs. They will include options for in-person instruction, outsourced delivery, and online programs. These new delivery options will give us the ability to expand in Norwalk and Bridgeport accelerating our value of *Access to Nature for All*.

Public Access. Even though our building has been closed since mid-March, we have reopened our live Birds of Prey exhibit and offer a separate outside access to Animal Hall (see our website for details). Our trails continue to be very active with parents, children, and many new nature explorers enjoying our sanctuary!

Conservation Science. Leave it to scientists to figure how to complete a full season of water quality testing, with just six staff, socially distanced! Working alone or in "bubble" teams of two, that's what our Harbor Watch team has accomplished since April. What's more, they designed a new hybrid model for their fall high school internship program and expanded to 31 participants from 11 towns. Now that's accelerating our mission!

As we continue to look for new, creative ways to deliver nature and science programming to our wider community, we are very grateful to our friends and donors who directly support our mission and vision for a sustainable future.

See you on the trails,

Tony McDowell,
Executive Director



Building a sustainable community where conscious regard for the natural world guides individual action.

Donors

It is with our deepest thanks that Earthplace recognizes and honors each and every donor. With your support, we become partners in our mission to build a passion for nature and the environment in the community through environmental education, experience, and action. All gifts listed are from July 1, 2019 through June 30, 2020. We have made every effort to be accurate and hope you will contact us if you see errors or omissions.

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your support.**

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*Board list was current at the end of our
fiscal year, June 30, 2020.*

Statement of Financial Activities

July 1, 2019 - June 30, 2020

In fiscal year 2020, we experienced a year-over-year revenue gain of 2.3% and a small operating surplus of \$51,599 before depreciation (unaudited).

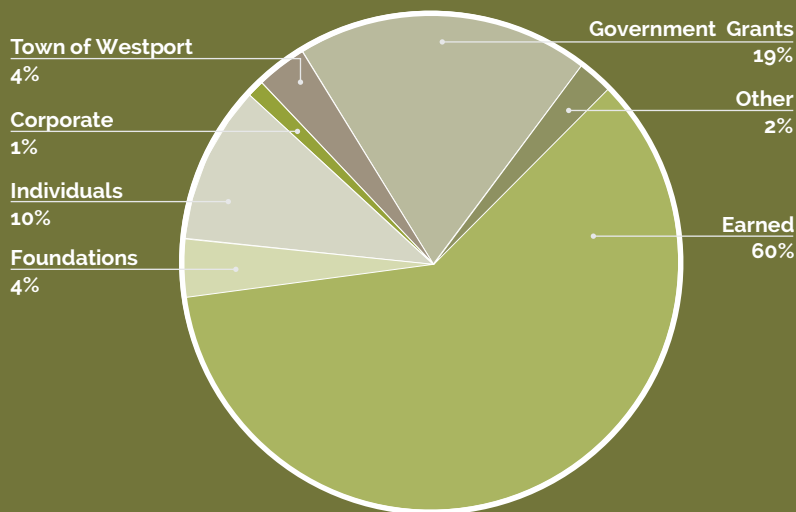
These results include a non-recurring government PPP grant of \$414,800 used to retain workers, maintain payroll, and pay utilities during the economic disruption caused by the COVID-19 pandemic in the 4th quarter. Our cash reserves also decreased in late March by \$28,548 due to lost revenue while maintaining full employment. There were no capital projects undertaken this year.

We are pleased that our individual giving continued to grow in 2020 highlighted by record annual holiday and spring appeals. We rely on private contributions to support our nature programs, animal care, and the vast majority of community engagement activities.

Many thanks to all of our donors and members for your continued support!

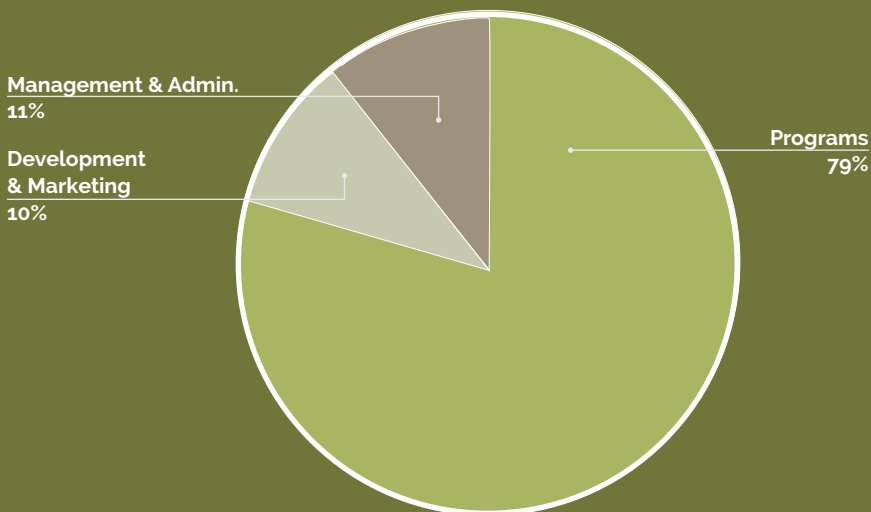
Earthplace Revenue

\$2,711,754 (unaudited)



Earthplace Expenses

\$2,660,125 (unaudited)





Earthplace

10 Woodside Lane
Westport, CT 06880
earthplace.org

Non-Profit Org
U.S. POSTAGE
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Permit #7
Westport, CT

Earthplace By The Numbers

Nature Programs

3,157

students participated in our k-8 outreach program

163

school programs delivered (prior to March 2020)

1,825

people reached through community tabling

609

participants in our public programs: canoe paddles, campfires, & bird demonstrations

1

Native Plant Garden installed in partnership with Aspetuck Land Trust

9

Winged Wonders bird-on-glove demonstrations

Harbor Watch

12

rivers monitored in 15 towns

222

unique monitoring sites

12

parameters evaluated

1,300+

water samples taken

34

high school and college interns trained

1

new Virtual River Research Program for high school students

Trails

25

trees blown down in storms

2

nesting barred owls happily living in the sanctuary

frequent

sightings of red tailed hawk and flocks of native turkeys

3

new interpretive signs installed in the sanctuary

dozens

of frogs caught in Frog Hollow Pond and released!

2

bald eagles spotted on sanctuary grounds

Animal Hall

10

new animals in Animal Hall

2

praying mantis egg sacs hatched releasing 100's of eggs

44

resident animals featured in our Instagram feed

11

resident creatures featured on our NEW YouTube channel

18,000+

meals made, and fed, to our resident animals

1

crow, Lenore, newly trained for educational programs

Preschool & Camp

144

preschool Zoom interactions with classroom teachers

20

gallons of bleach and 1,000 face masks used

605

number of times the *Good Morning* song was sung

85

n-95 face masks donated by Earthplace to Westport EMS

271

campers attended our reconstructed summer camp

90%

capacity reached for the entire pre-school program

For more information on what's going on at Earthplace, visit our new website.